

BSNL CORPORATE OFFICE
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No.22-9/2012-PHB

Dated: 14/08/2012

To,

The CGMT,
North & West Zone Circles,
[Haryana/ HP/ J&K/ Punjab/ Rajasthan/ UP(East)/ UP(West)/ Uttrakhand/ Gujarat/
Maharashtra/ MP/ Chhattisgarh]

SUB: Launch of Voice & Video over Broadband (VVoBB) service for PCO's.

Ref: 1. 1-1/2009-R&C [CFA] dated 17-02-2012

2. 1-1/2012-R&C [CFA] dated 30-04-2012

BSNL has signed a Franchisee Agreement (FA) with M/s Sai Info System (India) Limited on 05/05/2009 which enables the Franchisee to provide VVoBB service to BSNL's Broadband customers in the North and West zone of BSNL network through a revenue sharing & non-exclusive arrangement with Franchisee.

BSNL had initially launched VVoBB service for the Broadband Customers in Ahmedabad SSA in association with M/s SAI info System (India) Ltd in July 2011 which is now extended to other circles under North & West Zone.

Vide letter under Ref1 & Ref2, tariff were conveyed for introduction of VVoBB service for the Broadband Customers of BSNL in all the circles of North & West zones.

Competent authority has now approved the launch of VVoBB services through PCO model also in North and West zones, which may be called BSNL VCO (Video Call Office). Accordingly, M/s Sai Info System (India) Limited shall be allowed to launch VVoBB service on a PCO model, only for Video Calls (Domestic) SIP to SIP calling within BSNL network.

You are requested to take all the necessary arrangements for the launch of this service in your circle. Tariff of VVoBB service through BSNL VCO will be intimated separately.

**Sd/
(Ravi Kant)
GM (CS-CFA)**

Copy to:

- 1. CMD, BSNL for information please**
- 2. All Directors, BSNL for information please**
- 3. All EDs, BSNL for information please**
- 4. All CGMs, Territorial Circle & Metro Districts**
- 5. All PGMs/ GMs, BSNL Corporate Office, New Delhi**
- 6. CGM (ITPC)/ CGM (BBNW) for kind information and n/a please**